



**Realtor Robin Jones**

# Robin Talks Real Estate

## Buying A Home During The Holidays

Last time we talked about the challenges and benefits of selling a house during the holidays. Today we'll focus on tips for those of you buying a home this time of year.

The holidays are not a time people typically have real estate on the brain. However, if you're a buyer this time of year, you may just get yourself a great deal. Sellers are generally more motivated and willing to negotiate. If you're seriously shopping for a home, make an offer in the winter and you just may be in your new home in time for spring planting.

### *Things to consider...*

- If you have extra vacation time that you need to use up, spend it looking at houses with your Realtor.
- It's hard to tell what kind of landscaping a home has when the ground is covered with snow. Ask your Realtor to have the seller provide photographs of what the landscaping looks like during spring or summer.
- Winter can be dark and gloomy. Don't hold that against the house. Pay close attention to the location and number of windows in the home to get an idea of how much natural light you will get the rest of the year.

Despite a few challenges, the holidays really can be the best time of year to find the home of your dreams and get a great deal. Let your Realtor do the hard work, so you can stick to the business of shopping, parties and presents!

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