

"Professionalism and Ethics Defined"



- Integrity
- Honesty
- Due diligence
- Fidelity
- Loyalty
- Confidentiality
- Competency
- Responsibility
- Full disclosure
- Fairness
- Preparedness
- Excellence

## EXPERIENCE & TRAINING

"A Sound Record of Professionalism"

- 30 years Real Estate related experience
- 10 years of Award-winning Real Estate sales
- Experience in Appraisal for Market Valuation & Assessment for tax purposes
- Certification for Assessing/Appraising
- Grad: multiple real estate courses
- Grad: FDU BS Business Finance
- Grad: College for Financial Planning
- A Former Certified Financial Planner Practitioner (CFP)
- Background in Engineering Technology
- Member in good standing: NYSAR, NAR, GCARB, GCAR MLS, GC MLS, CCND MLS

## The WEBER Advantage

### Superior Marketing

To positively affect selling price, exposure has to be made to the widest pool of prospective buyers. I hold a prominent position on the Internet comprising many of the *most visited sites* to attract the overwhelming 85% of buyers that use the web to shop for Real Estate.

### Effective Networking

I cover a wide area and am listed on 3 multiple listing services to involve the *thousands of agents* in the region and provide an offer of cooperation that encourages their active participation in showing my listings.

### "Pricing it Right"

Coordinating my training as a *Licensed Appraiser and Assessor* with my expertise as a Licensed Real Estate Professional, I am uniquely qualified to provide you with insights into how buyers evaluate certain aspects of your property, and ways to enhance it's value in their eyes.

### Land Expertise

With my extensive background in Field Engineering I know the techniques to walk your land and provide additional tools and methods that will contribute to the success in the sale of property with acreage.

## Michael B. Weber

Licensed Sales Associate

RE/MAX Park Place

1795 Route 9

Clifton Park, NY 12065

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For more information  
log on to these websites:

- [www.seeahome.com](http://www.seeahome.com)
- [www.remax.com](http://www.remax.com)
- [www.realtor.com](http://www.realtor.com)
- [www.gcar.com](http://www.gcar.com)
- [www.greenmls.com](http://www.greenmls.com)
- [www.HarmonHomes.com](http://www.HarmonHomes.com)
- [www.move.com](http://www.move.com)
- [www.timesunion.com](http://www.timesunion.com)
- [www.mls.com](http://www.mls.com)



<http://michaelbweber.featuredwebsite.com>



### “The Professionals at RE/MAX Park Place Better Assist You in Making the Right Move”

If you are planning a move now or sometimes in the future, it may not be too soon to consult a real estate professional to assist you in the buying and selling process.

We at RE/MAX Park Place realize that relocating may raise several concerns, and this is why we will assist you every step of the way. Our goal is to ease the pressure of your concerns so that the transition you have is smooth.

RE/MAX Relocation is an independently owned and operated relocation services management company headquartered in Denver, Colorado.

Providing relocation assistance that spans 56 countries including the Americas, Europe, the Middle East and Africa, RE/MAX Relocation enables easy, zone-convenient, 24/7 service delivery to corporations, government agencies and other employers throughout the world.

Putting Sellers in touch with the best kind of Buyers is just one among many other reasons to choose RE/MAX Park Place for your listing needs.

### Advance Preparation Before You Make Your Move

Prior to placing your home on the market there may be matters concerning your home’s appearance that need to be addressed. It’s important to think about how your house will appear in the eyes of a potential buyer. You will want to avoid those last minute fix-ups and touch-ups that can come at a time when you need to focus all your time and attention on other matters.

### “Pricing Your Home To Sell”

A Comparative Market Analysis (CMA), provided at no cost or obligation by a trained and experienced real estate professional will give you the information you need to correctly price your house in line with current market conditions. This involves making comparisons of your home with other similar homes that have sold or are currently on the market in your area. With this objective information you can see how your home might be valued by a potential buyer. Sometimes a homeowner’s other financial goals or eagerness to sell might influence how they price their property. So when not properly priced, one of two things can happen, the number of showings may be reduced, making the house to not sell within the desired time-frame, or it could sell for less than current market value.

### Why You Should Choose RE/MAX Park Place

When people list their properties with RE/MAX Park Place, they associate themselves with one of the most recognized brands in the world. The RE/MAX Hot Air Balloon makes billions of impressions each year through local and national television commercials, print advertising, bill-boards, yard signs, and even sports promotions. The brand that offers Outstanding Agents and Outstanding Results ensures that listing your property with RE/MAX Park Place will provide instant recognition & value to the selling process.

With over 9 billion impressions in 2005, RE/MAX commercials were the dominant voice in real estate advertising, accounting for 50% of all television advertising for real estate.

RE/MAX lists and sells more real estate than any other real estate network in the world. The company is the world leader in residential real estate with over 119,000 agents and 6,400 offices in 63 countries worldwide.

RE/MAX Park Place was founded in 1997. The company has agents who specialize in residential and commercial real estate, REO, and new construction, and offers a full-service support staff. RE/MAX Park Place has two conveniently located offices serving the entire Capital Region.